

The Rector and Visitors of the
University of Virginia
On behalf of its Medical Center

Request for Proposal #SH-052118

Pegasus Flight Operations Aeromedical Helicopter Purchase

Issued By:
Medical Center Procurement
Division of Supply Chain Management
University of Virginia Medical Center
Charlottesville, Virginia

May 21, 2018



Table of Contents

A	General Information	Page 2
B	Scope of Goods and Services	Page 6
C	Basis of Selection	Page 9
D	Contents of the Proposal	Page 10
E	Terms and Conditions	Page 11

A. GENERAL INFORMATION

Request for Proposal (RFP) Name: Pegasus Flight Operations Aeromedical Helicopter Purchase

RFP Number: #SH-052118

Issue Date: May 21, 2018

Brief Description: The Rector and Visitors of the University of Virginia, a Virginia public corporation, on behalf of its Medical Center (hereinafter "Medical Center", "UVaMC", "UH" or "University") seek an experienced firm to provide an Aeromedical Helicopter for primary use for patient transportation with the Pegasus Flight Operations.

Pre-proposal Questions and Communications: Any questions and communications concerning this RFP must be sent to and through the Senior Contract Negotiator (SCN) listed below..

Proposal Due Date: The due date for this proposal is 5:00 EST July 13th, 2018. Proposals are to be sent using the contact information below. By mail, provide minimum of (10) copies of each proposal and a full electronic version of the RFP, either sent electronically or on CD ROM with the response. The University of Virginia (the "University") may, at its discretion, accept late proposals if it is determined to be in the best interest of the University.

Site Visits: Site visits, if required, will be conducted in the weeks following the Proposal due date

Term of Agreement: The term of a resulting Agreement or Purchase Order will be through purchase and subsequent warranty period of the Aircraft.

Refer all questions to: University of Virginia Medical Center
Department of Medical Center Procurement
1300 Jefferson Park Avenue, Room #1951
P.O. Box 800705
Charlottesville, VA 22903
Attention: Shelley Hawkins
Phone: 434-982-3883
Fax: 434-982-4354
Email:shelley.hawkins@virginia.edu

This Request for Proposal (RFP) has been posted on Procurement Services web site for your convenience. Addenda and attachments are posted if issued. The RFP can be downloaded at this web site: <http://www.healthsystem.virginia.edu/internet/scm>. It is the firm's responsibility to ensure that the latest version of the entire RFP and related links are reviewed prior to submission of a proposal. We encourage you to check the web site frequently for any changes prior to the due date. Call Marjorie Chambers (434) 924-9374 if you have trouble accessing the RFP from the web. For questions about the content of the RFP, contact Shelley Hawkins listed above.

For ease of reference, each firm or individual receiving this RFP is referred to as a "firm" and the firm or individual selected to provide services for the University is referred to as the "Selected Firm." This RFP states the instructions for submitting proposals and the procedure and criteria by which a firm may be selected.

Overview of the Medical Center:

1. UVaMC Locations and Services

The UVA Medical Center houses the outpatient and inpatient clinical portion of the University of Virginia Health System which also includes the Schools of Medicine and Nursing, the Claude Moore Health Sciences Library and the UVA Physicians Group (UPG). Inpatient and outpatient services are provided in a number of geographic locations which must be served by clinical and financial information systems. The Health System has routinely been included in rankings of high quality providers including Magnet recognition for superior nursing processes and quality patient, U.S. News and World Report's Best Hospitals and Best Children's Hospitals (7 nationally ranked specialties in 2016), and Best Doctors in America. Plans are underway for additional future facility and clinical program development which will be integral parts of the patient, family and clinician experience. The current and future array of services and sites include:

a. University Hospital (UH)

A full service, 10-story, 800,000 square foot academic medical center originally opened in 1989 offering the comprehensive array of inpatient and outpatient diagnostic, treatment and support services, serving a wide geographic region extending beyond Virginia into West Virginia, North Carolina, Maryland and beyond, including primary through quaternary care. It is staffed by more than 7,000 clinicians and staff, as well as over 1,000 volunteers. UH includes a Level I Trauma Center and a Level 4 Neonatal Intensive Care Unit. Ground and air transportation capabilities support and allow transport of patients from accident scenes, other hospitals and other locations. The inpatient services consist of approximately 600 beds. A hospital expansion project is underway that will renovate and expand the Emergency Department, expand interventional services and convert most of our semi-private patient rooms to private rooms. UH also has a 20 bed short stay unit, providing short term care for post procedure and observation patients.

b. UVA Children's Hospital

UVA Children's Hospital provides primary and specialty care in more than 30 specialties to children throughout Virginia. It is nationally ranked by U.S. News & World Report and includes a hospital-within-a-hospital at UVA Medical Center with 111 beds, a dedicated pediatric emergency department, a Neonatal Intensive Care Unit for infants, a Pediatric Intensive Care Unit for children younger than 18 and the UVA Child Health Research Center. The Battle Building, opened in 2014, consolidates outpatient children's care at a single location in Charlottesville.

i. The 200,000-square-foot Battle Building at UVA Children's Hospital is consolidating UVA's outpatient care for children. It brings together hundreds of doctors and healthcare staff devoted to caring for kids and families into a building designed to place children at ease and promote healing. Children can receive primary care as well as care from pediatric providers in dozens of specialties, including allergy, cardiology, hematology/oncology and teen health.

ii. Outreach Clinics – Physicians conduct Field Clinics throughout Virginia, providing pediatric subspecialty care in at least seven communities not able to support key subspecialties.

c. University of Virginia Outpatient Surgery Center

Located within the Battle Building, the Outpatient Surgery Center is comprised of twelve ORs and two procedure rooms as well as recovery room and related support services. A full array of anesthesia and surgical services is provided in this setting. Patients can be easily transported from the center to the UH if necessary for additional care or overnight stay if needed.

d. UVA Transitional Care Hospital

A 40 bed long term acute care hospital was established to expand the UH inpatient bed capacity and enhance operations and financial stability by relocating patients who require high intensity medical services with lengths of stay exceeding 25 days.

e. Emily Couric Clinical Cancer Center

The Emily Couric Clinical Cancer Center, located across the street from University Hospital, which provides the full array of services needed by patients with all kinds of cancer. The vision of those who planned the cancer center is that it will be “a place where families can come to be supported in their fight against cancer, knowing that they will receive the most advanced therapies possible. It is a place where their humanity will be valued, their individuality honored, and their intellectual, emotional, and spiritual struggle sustained.” The Emily Couric Clinical Cancer Center is designed to accommodate advances in such areas as genetic diagnosis and analysis, informatics, and molecular biology and is organized so that all disciplines and services can easily be brought to the patient to provide individualized care that is both sophisticated and tightly integrated. At the same time, the building is the center of a community that extends for hundreds of miles in all directions. The Emily Couric Clinical Cancer Center houses all outpatient services for adults diagnosed with cancer, including:

- Comprehensive services for patient-centered care
- Complete radiation-oncology treatment services
- Clinical trials office
- Complete patient and family services
- Clusters of exam and consultation rooms
- Telemedicine capabilities: Immediate and constant access to patient information is one of the most important conditions for the multidisciplinary care of cancer patients and is a foundation of success in this endeavor.

f. UVA-Health South Rehabilitation Hospital

A joint venture 40 bed rehabilitation hospital is located at Fontaine Research Park; this facility provides comprehensive rehab services for UVA and other patients needing such services who have been discharged by local hospitals.

g. Outpatient Services On Grounds

A wide variety of outpatient clinics are located in several sites in the vicinity of UVA. All are connected by enclosed walkways. The onsite clinics include:

- Primary Care Center – primary and specialty services located in a 125,000 square foot clinic adjacent to University Hospital; opened in 1977:
 - Dermatology
 - EEG and EP
 - Family Medicine
 - Heart and Vascular Center
 - Neurology
 - Gynecology
 - Pulmonary
 - Gamma Knife
- West Complex – an eight story 240,000 square foot facility constructed in 1960 and renovated over the past 20 years. Outpatient specialty services, in addition to administrative and office space, include:
 - Breast Care Center
 - Ophthalmology
 - Plastic Surgery

- Kidney Center (Dialysis) and Kidney Center Clinic
- Neurosurgery
- Surgery Clinic
- Urology
- Transplant Clinic
- Infectious Disease
- Travelers Clinic

h. Outpatient Services Off Grounds

A need for additional space as well as a desire to be more accessible and convenient for patients resulted in the development and expansion of services in sites off the main UVA grounds:

- Fontaine Research Park – subspecialty clinics, including Diabetes Education, Primary Care, ENT, PMR, Orthopedics, Hand Center, and Pituitary Clinic
- Northridge – a 60,000 square foot medical office building located about 4 miles west from UVaMC, constructed in 1989 and including primary and subspecialty clinics:
 - Cardiology and Thoracic Cardiovascular Surgery
 - Internal Medicine
 - Ophthalmology
 - Pediatrics
 - Women’s Center – obstetrics, gynecology, Midlife Center, mammography
- Orange – Medicine, pediatrics, some medical specialty clinics
- Continuum Home Health & Home Infusion – home health provides services in 15 localities and home infusion in Virginia and North Carolina
- Provider Based Primary Care locations –primary care practices located in communities surrounding Charlottesville operated as Provider Based Clinics, including Zion Crossroad Clinic, Stoney Creek Clinic, and Albemarle Family Medicine clinic
- Regional Primary Care – seven primary care offices owned and managed by UPG located primarily in rural regions surrounding Charlottesville including the Shenandoah Valley
- Telemedicine Program – UVA Health System provides telemedicine services throughout Virginia, serving rural communities and prisons with specialty care not routinely available.

i. UVA Imaging

A joint venture with Outpatient Imaging Associates (OIA) provides comprehensive imaging services at the Fontaine Research Park and Northridge. The UVA Department of Radiology provides medical staff for the centers, which provide accessible, patient-friendly services that are convenient for patients seen at UVA Clinics primarily at that location including Orthopedic Surgery and Physical Medicine and Rehabilitation.

j. Partnerships and collaborations

The MC has cultivated and values a distinct complement of partnerships and collaborations across the region. These include:

Novant Health UVA Health System – a regional health system that includes three medical centers

Collaborations for specialty care with Bon Secours Health System

Program of All-inclusive Care for the Elderly (PACE) a collaborative with JABA and Riverside Health

Radiosurgery Centers with Riverside Healthcare

Management services and medical direction for the stereotactic radiosurgery and stereotactic body radiotherapy services at Winchester Medical Center

Collaboration with Hospice of the Piedmont to provide a 10-bed inpatient hospice unit at the UVA Transitional Care Hospital

A pediatric liver transplant partnership with Children’s Hospital of Pittsburgh of UPMC

2. Customer Related Entities and Affiliates:

- *Related Entities.* UVa Physicians Group (UPG), its majority owned subsidiaries listed below, and the University's majority owned subsidiaries listed below shall hereinafter be referred to as "Related Entities." UPG is the University of Virginia Physicians Group, a Virginia not-for-profit corporation that furnishes clinical services, including the

practice plan for physician faculty at the University. The majority owned subsidiaries are: Community Medicine University of Virginia LLC, Virginia Urologic Foundation and University of Virginia Imaging LLC.

- *Affiliates.* Customer Affiliates include but not be limited to, health care providers, of whatever legal form, that UVA or the Related Entities owns or controls, or with which UVA or the Related Entities has entered into an agreement for the furnishing of health care services (or services directly in support of health care services) for consideration, or which are physician practices which refer patients to the University, whether under the University's existing organizational and network structure or under future arrangements. Examples include Riverside UVA Radiosurgery. However, the term "Affiliate" does not include a Health Care Software Vendor or an entity that furnishes primarily data processing services as, or predominantly in the nature of, a data processing service bureau.

B. SCOPE OF GOODS & SERVICES

I. SCOPE OF GOODS AND SERVICES

The University of Virginia Medical Center is seeking a firm to satisfy the resource needs necessary to purchase an Aeromedical Helicopter for the Pegasus Flight Operations.

- 1. Minimum Standards for Operations - the medical helicopter program will be operated, at a minimum, in such a way that meets or exceeds the then-current minimum standards as established by the Federal Aviation Administration (FAA) under Part 135 and HAA operations.**
- 2. Helicopter Request for service Profile**
 - a. The primary helicopter to be provided under this RFP will be selected in the final stage of the procurement process. The selected aircraft will have met the University's clinical, operational and financial objectives for its air medical transport service. The aircraft proposed will be twin engine, single pilot IFR-equipped, certified and capable of traveling a minimum speed of 130 knots and with a range of 150 nautical miles one-way; preferably able to complete a return leg without refueling in standard VFR mission configuration. The primary helicopter will be painted to the University's specifications and be equipped to meet the aviation and clinical operations objectives as outlined herein.**
 - b. University of Virginia Medical Center is based in central Virginia approximately 15 miles east of the Blue Ridge Mountains. The highest elevation within 100 nautical miles is 4980 feet. The temperature varies from summer highs in the upper 90's to winter lows in the teens. The University of Virginia Medical Center helicopter flies between 350 and 450 flights annually requiring approximately 750 to 800 aircraft hours. The majority of the flights are within a 100 nautical mile radius of Charlottesville with approximately 35% of the flights being scene and the other 65% are interfacility. 4% to 5% of the flights (35 flight hours annually) are IFR flights. Because of rural area, terrain and annual temperature spread, University of Virginia Medical Center request for service have specific requirements that need to be met by it rotor-wing aircraft including a high safety profile, particularly with capabilities to operate in mountainous terrain with moderate to severe turbulence.
3. University of Virginia Medical Center requires a helicopter capable of:

- a. Two way transport distance of 300 nautical miles, within 90% of the flights completed in less than 100 nautical miles one way, at no less than 130 knots true airspeed.
- b. Twin engine- with single engine performance in standard mission profiles.
- c. Certified Single pilot IRF capabilities.
- d. Fully integrated Night Vision cockpit and cabin
- e. Equipped with an aircraft based weather radar system
- f. Aircraft Data recovery system – Analytics to maintenance reporting capabilities.
- g. Helicopter Terrain Avoidance System.
- h. Wire Strike Protection System.
- i. Satellite tracking with compatible with a Flight Operations Quality Assurance program
- j. Modular – Expandable medical interior, All cabinets lockable.
- k. Liquid Oxygen with minimum of 10L capacity with quantity gauge viewable in the patient compartment.
- l. Portable oxygen cylinder (Size D) mounted in a fashion leaving it accessible from the patient compartment.
- m. TDFM FM radio with remote head capabilities that reflect FAA regulations
- n. Medical grade air source.
- o. On-board Suction installed and operational from the patient care attendant seats.
- p. Invertor capable of supporting all onboard 120 volt dependent medical equipment (see Appendix A).
- q. Seating for a minimum of 3 attendants with the ideal number of 4 in the cabin.

4. Load Capabilities

- a. Clinician and pilot weights based on a 90 kg average.
- b. Adult patient based on a 136 kg weight.
- c. Carrying 100 kg. of medical equipment with any of the following situations described below with 1 hour and 30 minutes of fuel out of an elevated hospital pad or scene LZ while safely clearing 50 foot obstacles on a 3,000 foot density altitude day:

- d. Three (3) medical attendants, 1 pilot and one (1) patient
 - e. Newborn Emergency Transport team (NETS) request for service which include as many as two (2) Neonatal medical personnel weighing up to 90 kg. each, an isolette weighing 100 kg, fully accessible to one side of the isolette, (1) Pegasus crew member and 1 pilot or
 - f. Specialty Care (extracorporeal membrane oxygenation- ECMO) request for service which include as many as four (4) medical personnel, 1 pilot and 1 patient fully accessible to one side. ECMO associated equipment and supplies at approximately 50 kg.
 - g. Intra-aortic balloon pump capabilities preferred which include as many as two (2) medical crew members, 1 pilot and 1 patient. Balloon pump unit weighing up to 63 kg. Or
 - h. Lift 800 kg. of staff and equipment
5. Consistent aircraft operational performance and reliability for all of the above requirements.
 6. The aircraft manufacturer will describe the loading and unloading characteristics of the stretcher equipment such that neither the stretcher nor the isolette will tilt during loading and unloading.
 7. Response to this RFP will include operational and pricing data for a twin engine helicopter. The aircraft manufacturer will provide Attachment I, Helicopter Financial Worksheet for each helicopter. The University will review operating and price information for aircraft that can cost effectively meet or exceed the request for service of profile as outlined herein.
 8. Request for Service ready specifications
 - a. The medical helicopter services will be available 24-hours per day, seven days per week, except for those times when maintenance or weather precludes safe operations.
 - b. The University requires that the program operate single pilot, under Instrument Flight Rules (IFR).
 9. **Addition Information Requested**
 - a. **Manufactures will outline their charges for power by the hour support agreements, annual escalators and will provide sample agreement that states conditions and what is included and excluded.**
 - b. Manufacturers will provide a new parts inventory list of inventory which will be placed on consignment at University of Virginia Medical Center base operations, length of time parts will remain and system used by manufacturer regarding parts usage and re-stock.
 - c. Manufacturers will provide the delivery time for a part deemed AOG (Aircraft on Ground) is placed on order and delivered to the destination for 90% of their parts inventory.

- d. Manufacturer need to outline the training required for six (6) pilots and three (3) mechanics, time-table to complete initial training, annual training schedule and breakdown of the associated costs.
 - e. Manufacturer need to outline the recurrent simulator training available for six (6) pilots, time-table to complete training, recurrent training schedule, location and breakdown of costs associated with training.
 - f. Manufacturer need to outline the recurrent training available for three (3) mechanics, time-table to complete training, recurrent training schedule, location and breakdown of costs associated with training.
10. Manufacturer will outline time frame for following information:
- a. Tentative delivery date of green aircraft
 - b. Tentative delivery date of completed aircraft and aircraft completion site

Appendix A

Configurations 1

Bodyguard 121 Medication infusion pump (3)
 Zoll Cardiac Monitor – X-Series
 LTV1200 Transport Ventilator
 Laredal Compact Suction Unit 4
 Sonosite M Turbo Ultrasound

Configuration 2

Crossvent 2i+
 Airborne Life Support Systems Voyager Isolette
 MedFusion 3500 Medication Infusion Pump (3)
 Welch Allen Propaq Encore
 INO Max DS IR

C. BASIS OF SELECTION

The Medical Center will evaluate proposals and, if a firm is to be selected, select the firm on the basis of:

1. The firm's plan to assist the Medical Center to meet its goals and requirements as discussed in this RFP including its Section B: Scope of Goods and Services.
2. The firm's relevant experience, qualifications and success in providing the goods and/or services outlined in this Request for Proposal.
3. The firm's references from institutions of higher education, teaching hospitals, and clients who are comparable to the Medical Center.
4. The firm's financial proposal.
5. The quality of the proposal, specifically, the provision, adequacy and completeness of your response.

6. The contractual terms that would govern the relationship between the Medical Center and the Selected Firm. The firm will be deemed to have fully accepted the Medical Center's Contractual Provisions: <http://www.medicalcenter.virginia.edu/scm/> , unless specific modifications are requested in the firm's written proposal, with an explanation as to why such modifications are required by the firm.
7. The firm's Small, Woman-owned and Minority-owned (SWAM) businesses status and/or the firm's plan for utilization of SWAM businesses.
8. Any other relevant factors as determined solely by the Medical Center.

D. CONTENTS OF PROPOSAL

Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content, and should be organized in the order in which the requirements are presented in the RFP. Firms should provide the following information:

1. A brief history of the firm and its experience, qualifications and success in providing the type of product requested.
2. A detailed description and the full specifications of the Aircraft proposed. Each firm should indicate in their proposal the firm's ability to achieve / comply with each specification. In the event that the firm wishes to propose an alternate specification that, in any way, differs from the above specifications, the firm should detail their proposed change(s) and how the proposed change would compare to the listed specification. Proposals should be formatted in such a way to address each of the above specifications in a line-by-line process.
3. The estimated ship date of the product from the time of the order (i.e., 10 wks after order)
4. Information on the warranty associated with the product you are proposing and any extended warranty (include the price) that might be available.
5. The firm's proposed price / fee for providing the Goods and Services, to include shipping charges (the University's shipping terms are FOB Destination), and description of invoicing process.
6. The firm's capacity for accepting electronic payments through Electronic Data Interchange (EDI) or Automated Clearing House (ACH) and any additional discounts that may result from paying electronically.
7. At least three references where similar goods and/or services have been provided. Include the name of the firm / organization, the complete mailing address, and the name of the contact person and their telephone number.
8. The firm's Small, Woman-owned and Minority-owned (SWAM) businesses status and/or how the firm intends to utilize SWAM firms in regards to this particular procurement.
9. An authorized representative of the responding Firm shall sign proposals. All information requested should be submitted; the Medical Center may reject proposals that are substantially incomplete or lack key information.
10. Each copy of the proposal and all additional documentation submitted should be bound or contained in a single volume where practical. Responders shall provide minimum of (10) copies of each proposal and a full electronic version of the RFP, either sent electronically or on CD ROM with the response.
11. Ownership of all data, materials, and documentation prepared for the Medical Center pursuant to this RFP shall belong exclusively to the Medical Center. Once an award is announced, all proposals submitted in response to this RFP will be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by a firm as part of its proposal will not be subject to public disclosure under the Virginia Freedom of Information Act if the firm invokes the protections of Virginia Code Section 2.2-4342(F) in writing and follows its stated requirements prior to or upon submission of its proposal. A firm may not request that its entire proposal be treated as a trade secret or proprietary information. Nor may a firm request that its pricing be treated as a trade secret or proprietary information, or otherwise be deemed confidential. The Medical Center shall, upon receipt of any request under the Virginia Freedom of Information Act for materials that the Firm has identified as trade secrets or proprietary information in conformity with the requirements of Virginia Code Section 2.2-4342(F), notify the Firm that a request has been received, before responding to the request. Except as may be required by applicable law, the Medical Center shall not voluntarily disclose the designated trade secrets or proprietary information without prior written approval of the Firm.
12. Complete and return the information requested in Attachment 1, Firm Information. State point of contact information to include name, address, office telephone number, mobile telephone number, facsimile number and email address.

13. Provide the Medical Center with a written statement of any requested modifications to the Medical Center's Contractual Provisions: <http://www.medicalcenter.virginia.edu/scm/> pursuant to C.6 above. Failure to provide such a written statement will be deemed as full acceptance of the Medical Center's Contractual Provisions without exception.

The Issuing Office for this Request for Proposal and the location to return the response to is:

U.S. Mail:

Medical Center Procurement
Division of Supply Chain Management
University of Virginia Medical Center
P.O Box 800705
Charlottesville, Virginia 22908

All Other Deliverers:

Medical Center Procurement
Division of Supply Chain Management
University of Virginia Medical Center
1300 Jefferson Park Avenue, Room #1951
Charlottesville, Virginia 22903

E. TERMS AND CONDITIONS

- I. Awarded firms shall adhere to University and Medical Center Policies and procedures.
- II. This solicitation and any subsequent award will be governed by:
- (a) The Selected Firm registering as a vendor with the University of Virginia Medical Center: <http://www.healthsystem.virginia.edu/alive/scm/procurement.cfm>
- (b) In addition to the Medical Center's Contractual Provisions: <http://www.medicalcenter.virginia.edu/scm/>, the following Insurance provision will apply:

Insurance. The Medical Center will not execute an Agreement or authorize the provision of goods and services until the Firm satisfies the insurance requirements of the Medical Center. In no event should the Selected Firm construe these minimum required limits to be their limit of liability to the Medical Center. The Medical Center reserves the right to approve any insurance proposed by the Selected Firm. The requirements are as follows:

1. Automobile Liability insurance with a minimum combined single Limit of Liability for bodily injury and property damage of \$750,000 per accident on all owned, hired, and non-owned vehicles operated by the Selected Firm's employees;
2. Commercial General Liability insurance with a minimum combined single Limit of Liability for bodily injury and property damage of \$2 million per occurrence, to include premises/operations, products/completed operations, and contractual liability coverage and list the Medical Center as an additional insured, the proper name is: "The Commonwealth of Virginia, and the Rector and Visitors of the University of Virginia, its officers, employees and agents.";
3. Workers compensation coverage, (i) with Employer's Liability coverage of at least \$100,000 and (ii) which meets all statutory requirements.
4. The Selected Firm will provide the Medical Center with a valid Certificate of Insurance evidencing all required coverage with its proposal, which shall remain in force throughout the terms of any resulting Agreement. The Selected Firm shall only utilize insurers that hold at least an "A-" rating with A.M. Best Company. The Selected Firm shall notify the Medical Center in writing 30 days prior to the termination of any such insurance coverage for any reason whatsoever. The Selected Firm agrees to take no action that prohibits the utilization of this insurance or limits the liability of the Selected Firm for property damage or personal injury in conjunction with goods or services provided under this Agreement.
5. For clinical services, the contractual medical malpractice insurance limit requirement is \$2,000,000.
6. For professional services, the Professional Errors & Omissions Liability insurance limit requirement is \$1 million per claim.

ATTACHMENT 1

FIRM INFORMATION

Full Legal Name: _____
(Company Name as it appears with Federal Taxpayer ID Number)

Address: _____

Telephone Number: _____ **Fax Number:** _____

Web Address: _____

eMail Address: _____

DUNS Number: _____

SWAM Information:

Is your firm certified with the Commonwealth of Virginia's Department of Minority Business Enterprises (DMBE): YES___ NO___

Minority-Owned YES___ NO___

Women-Owned YES___ NO___

Small –Owned YES___ NO___

Your firm's point of contact for this proposal:

Name: _____

Address: _____

Office Phone: _____

eMail: _____



Office of the Vice President for Management and Budget

Attachment 2

Vice President for Management and Budget's Request for Commitment

Greetings:

The quality of service the University of Virginia is able to deliver to its customers is directly related to the excellent support we receive from you and many other outstanding suppliers of goods and services. Without you, we would not be able to fulfill our educational, health care and research missions. An important part of our procurement program involves our commitment to doing business with small, women- and minority-owned (SWaM) businesses. As one of our most important vendors, we look to you to help us achieve this objective.

We conduct substantial business with small firms. We have a particular institutional focus on developing long-term business relationships with minority- and women-owned businesses. We count on our majority firms to help us achieve our goal.

I seek your assistance in two areas. First, to the extent practical, I ask that you involve small, women- and minority-owned businesses in the delivery of services you provide to UVa. The office of Procurement and Supplier Diversity Services is ready to assist you in identifying qualified diverse business partners. Second, I seek your help in reporting your results through our quarterly subcontracting reports. The terms and conditions previously provided to your organization outlined this process.

This effort is important to us. We depend on you in so many ways – this is another way that we can partner with your company to make things better.

Sincerely,

Colette Sheehy

Vice President for Management and Budget